## STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE
### WASHINGTON STATE DEPARTMENT OF TRANSPORTATION
#### HIGH OCCUPANCY TOLL OPERATIONS ACCOUNT
##### STATE FISCAL YEAR 2018, QUARTER ENDED JUNE 30, 2018

The notes to the financial statements are an integral part of this statement.
Tolling Operations System and Customer Service - In Fiscal Year (FY) 2018, WSDOT procured and contracted with a new toll system vendor and a customer service vendor. The costs for design and implementation of the new toll system and customer service center are allocated to all toll facilities. Design and implementation costs are reported in several categories on the financial statements. High Occupancy Toll Operations portion of these expenditures are $49,891 for current quarter and $147,849 for fiscal year to date.

Detailed Notes

1. **Toll Revenue** – Revenue earned from single occupancy vehicles traveling in the High Occupancy Vehicle (HOV) Lanes on SR167 with a Good To Go! transponder account. A variable fee, based on traffic volumes, is automatically charged to their account.

2. **Transponder Sales** – Sales of transponder devices to potential and existing Good To Go! electronic toll account customers.

3. **Toll Vendor Contractual Damages** – Charges to ETCC for not meeting Key Performance Indicators (KPIs).

4. **Miscellaneous Revenue** – This can include revenue for administrative and statement fees, NSF check fees, cash over, and prior period recoveries.


6. **Transponder Cost of Goods Sold** – Cost of purchasing, packaging, and shipping transponders. Transponder Cost of Goods Sold is directly related to Transponder Sales Revenue.

7. **The Washington State Patrol** – Support for the enforcement of the laws governing the use of the HOT Lanes by issuing citations to HOT Lane violators.

8. **Other Goods and Services** – Expenditures for supplies, communications, rents, repairs, services provided by outside vendors, etc.

9. **Personal Service Contracts** – Expenditures incurred for traffic and revenue forecast consulting and CSC operations consulting.

10. **Maintenance and Preservation** – Cost of maintenance and preservation activities on the HOT Lanes.