**Diversity and Inclusive Contracting: SR 520 Quarterly Progress Report**

**October - December 2016**

**CONSTRUCTION**

<table>
<thead>
<tr>
<th>Project</th>
<th>Disadvantage Business Enterprise (DBE) 1</th>
<th>Apprentice</th>
<th>Training Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Goal</td>
<td>Percentage</td>
<td>Companies</td>
</tr>
<tr>
<td>Pontoon Construction</td>
<td>6%</td>
<td>6.05%</td>
<td>20</td>
</tr>
<tr>
<td>Eastside Transit and HOV</td>
<td>11%</td>
<td>13.45%</td>
<td>36</td>
</tr>
<tr>
<td>West Connectio Bridge</td>
<td>3%</td>
<td>3.43%</td>
<td>5</td>
</tr>
<tr>
<td>Piloting Bridge and Landings</td>
<td>7%</td>
<td>7.22%</td>
<td>47</td>
</tr>
<tr>
<td>West Approach Bridge North</td>
<td>12%</td>
<td>7.91%</td>
<td>18</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>MSVWBE Subtotal</strong></td>
<td>77%</td>
<td></td>
<td>1</td>
</tr>
<tr>
<td><strong>MSVWBE Subtotal</strong></td>
<td>78%</td>
<td></td>
<td>1</td>
</tr>
<tr>
<td><strong>CONSTRUCTION TOTAL</strong></td>
<td>81%</td>
<td></td>
<td>1</td>
</tr>
</tbody>
</table>

**A& E TOTAL**

<table>
<thead>
<tr>
<th>Project</th>
<th>DBE 1</th>
<th>Percentage</th>
<th>Companies</th>
<th>Updated Date</th>
<th>Duration</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Goal</td>
<td>Current</td>
<td># 2</td>
<td>$ 3</td>
<td>12/31/2015</td>
</tr>
<tr>
<td>Corridor Dev. 1</td>
<td>N/A</td>
<td>8.05%</td>
<td>2</td>
<td>$15,122,456</td>
<td>6/30/2016</td>
</tr>
<tr>
<td>SR 520 Program</td>
<td>9%</td>
<td>15.77%</td>
<td>10</td>
<td>$84,000</td>
<td>12/31/2015</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$23,522,697</td>
<td>12/31/2015</td>
</tr>
<tr>
<td>SR 520 Program</td>
<td>10%</td>
<td>6.28%</td>
<td>3</td>
<td>$14,294</td>
<td>12/31/2015</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$36,388</td>
<td>12/31/2015</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$4,920</td>
<td>12/31/2015</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>$216,838</td>
<td>12/31/2015</td>
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<td></td>
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<td></td>
<td></td>
<td>$336,398</td>
<td>12/31/2015</td>
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<td></td>
<td></td>
<td></td>
<td>$23,888,998</td>
<td>12/31/2015</td>
</tr>
</tbody>
</table>

**SR 520 PROGRAM TOTAL**

| 5%   | $172,944,258 |

1 Federally funded projects have DBE goals. Calculations and level of detail are consistent with OEO guidance.

2 Individual companies work on multiple projects and to eliminate duplication of reporting DBE / MSVWBE the totals only report the total number of companies in the Program.

3 Total Hours reported 38,655. However, 11,657 hours are excess laborer hours that can’t be counted toward the goal.

4 State funded projects have voluntary MSVWBE goals. Calculations and level of detail are consistent with WSDOT HQ Construction Office regarding MSVWBE reporting.

5 Currently under review.

6 Individual companies work on multiple types (M, S, V, W) and to eliminate duplication of reporting MSVWBE the subtotals only report the total cost to the Program.

**Architectural and Engineering (A&E)**

**SR 520 Program**

- **Corridor Dev.**
  - 5% 1 Apprentice
  - 2 $15,122,456
  - 6/30/2016

- **SR 520 Program**
  - 9% 1 Apprentice
  - 10 $84,000
  - 12/31/2015

**Regional Contracting Forum 2017**

A must-attend event for businesses looking for contracting opportunities. Mark your calendar (and plan to attend!) for this excellent event on Wednesday, April 12, 2017 from 8 a.m. to 3:30 p.m. at the Washington State Convention and Trade Center. Registration is required.

Website: www.eventbrite.com/e/regional-contracting-forum-2017-tickets-30962211809

**Upcoming networking opportunities**

**Washington Construction, Designers & Entrepreneurs (CDE)**

The CDE holds monthly meetings on the third Friday of each month. Leaders from the private and public sectors come together to announce upcoming projects and network with the business community. The CDE promotes the economic development of ethnic minorities, women, and small businesses in Puget Sound.

Email: washingtonstateced@gmail.com
Contact: Chantel Downs
Phone: 503-382-0932

**Julius Brooks**

Community Engagement Specialist
WSDOT Office of Equal Opportunity

Julius graduated from the University of Idaho in May 2016, with a degree in political science. He is also a radio operator for the Army National Guard.

His rank is specialist, but in a few weeks he will be up for review to become a sergeant.

The new Community Engagement Specialist says his goal is to "increase the visibility and accessibility of OEO in the DBE community. I want to be at the forefront of the issues we are charged with. And I want to remove roadblocks working with a government institution on this."

Julius wants to serve his community. "I am only here because of the support of my mother and my community, so I want to give back. I won't forget where I came from. I'll help others."

Julius says the key to success is a good work ethic. "You might be smarter and help others."

**Julius Brooks**

Community Engagement Specialist
WSDOT Office of Equal Opportunity

Things are changing in the Office of Equal Opportunity in Olympia. One of the newest changes is the new Community Engagement Specialist.

His name is Julius Brooks and he has been on the job since December 12, 2016. "I coordinate all different regions of WSDOT. I make sure DBE firms have access to WSDOT's resources like consultant services and our other supportive services. I will also convey any relevant changes to affected communities."

Though he has no desire for a political career himself, Julius comes to OEO from the re-election campaign of 10th District Congressman Denny Heck. Julius was a field organizer and earlier, a legislative intern in Congressman Heck's Washington, D.C. office.


**Quarterly Highlights**

**Upcoming networking opportunities**

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**Diversity and Inclusive Contracting**


**Julius Brooks**, Office of Equal Opportunity

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Community Engagement Specialist
WSDOT Office of Equal Opportunity

Diversity and Inclusive Contracting

**SR 520 BRIDGE REPLACEMENT AND HOV PROGRAM**

**State Route 520**

**SR 520 Contact:** Regina Glenn
SR 520 Diversity and Inclusion Manager
Phone: 206-770-3520
Email: GlennR@wsdot.wa.gov

**SR 520**

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Phone: 206-770-3520
Email: GlennR@wsdot.wa.gov
As part of our commitment to working with diverse firms we want you to meet some of those who work on the SR 520 program.

**Firm spotlight: Innovex**

- **Firm Name:** Innovex
- **Founded:** November 2004
- **Key Areas of Expertise:** Environmental Engineering
- **Bio:** "Innovex" stands for Innovation and Experience and that is the cornerstone of Ron Chinn’s company. Ron says he worked doing site investigation and remediation of ground contamination for a large firm before he realized it was not for him. He wanted more direct contact with clients. “I am very client focused.”

  One of his current clients is WSDOT. Ron started working on the SR 520 Program in 2015. One of the company’s specialties is performing environmental work related to soil and groundwater. The company’s other work relates to analyzing questions about dust migration during construction.

  Talking with Ron Chinn, you can tell he loves his work. He says, "It’s a funny story, I could not make a decision about what I wanted to be when I grew up so I went into engineering and never left." Innovex has office an office in Redmond so Ron says he and his family spend a lot of time in the Pacific Northwest. As for having his own business, he likes that, too, "I can’t be fired. I also can’t quit.”

  Quote: "I started my own business because I thought I could be more nimble and responsive to client needs and shine that way instead of being a part of a big machine.”

**Firm spotlight: Hainline, a veteran-owned business**

- **Firm Name:** Hainline
- **Founded:** 1983
- **Key area of expertise:** Construction Consulting – litigation support for contract disputes, negotiating change orders, construction scheduling, environmental consulting, contracting arbitration, and mediation
- **Position on SR 520:** Project schedule analysis
- **Bio:** Jerry Hainline grew up in Wichita, Kansas and joined the Army in 1959.  Jerry spent 18 months in Korea during peace time, completed three years of active duty service and three years in the reserves. He was working construction in Alaska and he and his wife decided they wanted to live in Washington. In 1983, Jerry put together his own team and formed Hainline. “We were doing well until the economic downturn a few years back; now we are trying rebuild our company.” Jerry says Hainline has an excellent reputation within the Northwest and in Alaska. The company has worked for several major contractors as well as the City of Seattle, King County, WSDOT, Sound Transit, and several school districts in the state. With that good standing, a new state certification as a Veteran Owned Business Enterprise and Small Business Enterprise, Jerry hopes for increased business.

  Quote: "We capitalize on partnerships and alliances to put together packages. We are trustworthy and very good at what we do and we have a stellar reputation. Our people are first class and have years of experience in their fields.”

After working with WSDOT on the SR520 Program, many firms move on to other projects and opportunities.

**WBE, DBE, SBE spotlight: Patrycja Dion**

- **Firm Name:** Prima Pacific, LLC
- **Founded:** 2015
- **Key area of expertise:** Project management
- **Position on SR 520:** Cost schedule analysis, managing budgets, and reviewing contractors’ schedules
- **Bio:** Patrycja Dion received her undergraduate degree in Computer Science and her graduate degree in Project Management from City University. Patrycja says her eight years working on the SR 520 Program helped her gain the confidence to start her own company and compete for contracts.

  Patrycja is a certified WBE, DBE and SBE. She also completed the Safe Harbor Program. When her work on SR 520 ended, Patrycja was immediately hired by Sound Transit. Patrycja credits SR 520 for giving her valuable work experience on a megaproject.

  Part of our mission to reach out to diverse communities requires the help of our wonderful partners. This quarter, we are featuring: National Association of Minority Contractors (NAMC), Washington Chapter. Bob Armstead (Armstead & Associates) is the current NAMC President.

**Partner spotlight: Bob Armstead, NAMC Washington Chapter**

Bob Armstead has contracting in his blood. He is a fifth generation contractor. He says there was no family pressure, but even in college he studied engineering and business administration.

Bob is president of the Washington State Chapter of the National Association of Minority Contractors (NAMC). NAMC is a non-profit organization which provides advocacy, business assistance, and training for minorities and women in the construction industry. This includes contractors, architects, engineers, surveyors, designers, developers and anyone else in any industry connected with construction.

The Armsteads are from Northern Louisiana but moved to Houston. After high school, Bob moved to California for college and then began working as a contractor. He then chose Seattle as the place to settle down. Bob’s contracting business was headquartered here but most of his work was out of state. Bob has been involved with NAMC for 30 years and part of the Washington State chapter since it began seven years ago. Bob has been president for the last three years. That, he says is more than a full-time job. NAMC acts as an advocate for its members. It helps firms market to public agencies and prime contractors and prepare. “You have to be ready and willing with expertise and experience when an opportunity arises, Bob says, “and let them know you are not going away.”

Contact Bob: Phone: 425-444-2706; Email: bob@armsteadconsulting.com