

SR 520 BRIDGE REPLACEMENT AND HOV PROGRAM



Summary: SR 520 Montlake Project contractor outreach event – Sept. 28, 2020

Last updated: Oct. 2, 2020

Meeting details:

- **Date:** Monday, Sept. 28, 2020
- **Time:** 1:00 to 2:00 p.m.
- **Location:** Virtual meeting via Zoom
- **Attendees:** 63 interested contractors

Meeting purpose:

- Provide an overview of current and upcoming subcontracting opportunities on the SR 520 Montlake Project with Graham, American Bridge and Elcon.
- Offer specific points of contact for attendees to reach out to with their interest.
- Answer questions from meeting participants.

Speakers:

- Regina Glenn, WSDOT, Meeting Facilitator
- Omar Jepperson, WSDOT
- Dave Becher, WSDOT
- Greg Ritke, Graham
- John Welch, Graham
- Tom McMillan, Graham, tom.mcmillan@grahamus.com
- Suzanne Arkle, Graham, Opportunities Panel Facilitator
- Darling Nava, Graham, darling@zanninc.com
- Jonathan Weaver, American Bridge, Jweaver@americanbridge.net
- Luis Martinez, Elcon, lmartinez@elconcorp.com

Summary of Q&A:

- 1. Question:** What are your plans to reach the inclusive contracting goals for this project?
Answer: Tom McMillan oversees our subcontracting and procurement for the project. WSDOT also closely coordinates with Graham on tracking our progress to meet project inclusion goals. There is a Minority, Small, Veteran, and Women-owned Business Enterprise (MSVWBE) participation goal of 26% for the project. Graham's inclusion plan includes holding outreach meetings like today's event. We want to make sure interested firms have an opportunity for 1-on-1 meetings with Graham, American Bridge and Elcon, and can stay in touch with us about their interest to work on the project, including their firm's specialty areas.
- 2. Question:** Do the bid items you've shown today add up to the project goal amount?
Answer: We already have a number of MSVWBE firms working on the project, as we work toward our MSVWBE participation goal on the project. The opportunities listed today are only current or upcoming opportunities that remain available moving forward.
- 3. Question:** Is there an opportunity to bid on sediment and stormwater controls work?
Answer: This area of work is already under contract, so at this time, there are not additional opportunities available.
- 4. Question:** Have all trucking opportunities been filled?
Answer: Graham already has several trucking companies under contract, so no trucking work is currently available with Graham. However, American Bridge may have additional trucking needs in the future. Please reach out directly to Jonathan Weaver with American Bridge regarding these opportunities.

- 5. Question:** Do you have any opportunities for traffic signals, lighting, electrical, maintenance of traffic, designs and plans work on the project?
Answer: All of the major design elements were identified in the project Request for Proposals (RFP). Design work is currently mostly wrapped up, at around 90% completed. We recommend you pursue design work for design-build contracts early on in the teaming phase, moving forward.
- 6. Question:** Is there any crane or crane operator work left on the project?
Answer: For Graham, this work is mostly already contracted, but there may potentially be some future opportunities. We encourage you to reach out anytime with your area of specialty, rate structure, etc. Please feel free to reach out to Graham, Darling Nava, or any of the panelists with your company's details.
- 7. Question:** Do you expect to have security services opportunities available on the project, including by DBE or MSVWBE firms?
Answer: Our security needs are currently being met. Please feel free to send one of our panelists your company details for future opportunities.
- 8. Question:** Is there a cultural resources monitoring (archaeology) opportunity for the project?
Answer: WSDOT handles cultural resources activities for the project. WSDOT staff and an existing consultant carry out that work, so there are not additional opportunities at this time.
- 9. Question:** How can I bid on landscaping for the project? Is there landscaping maintenance work available? What about traffic control?
Answer: Traffic control work is already contracted, so there are no current opportunities for traffic control. We expect a landscaping package in the near future, though overall landscaping maintenance work has been awarded. Please stay tuned or contact us with your interest.
- 10. Question:** Are there opportunities to pursue a joint venture contract for time and materials?
Answer: Graham is the prime contractor for the project. Opportunities will mostly be specified bid packages, not a joint venture. Time and materials contracts have been used successfully on this project.
- 11. Question:** Will there be asbestos abatement on the project?
Answer: Yes. Some of this work is already under contract with an MSVWBE subcontractor. There will be additional opportunities for abatement on the project. Please contact our team with your company's information.
- 12. Question:** Are there opportunities to provide tool safety and tool lanyards?
Answer: Yes, there may be opportunities. It's a multi-year project with time remaining. Please reach out to us if you have interest, including your prices and additional details.
- 13. Question:** Do you have a need for drop object protection? We have a presentation on our services.
Answer: Yes, there may be opportunities. Please feel free to reach out to us with additional details.
- 14. Question:** Which company should I contact about materials fulfillment?
Answer: At this time, American Bridge and Elcon are the best folks to contact. Again, their contact information is on the "next steps and how to stay in touch" slide.

Additional comments received:

1. WSDOT DBE Support Services funds have been received. We anticipate beginning to accept applications in the beginning of November 2020.
2. Thank you for the great meeting. We really appreciate the invitation.
3. Thank you.

To view the full meeting presentation, please visit the SR 520 Diversity Program website:
<https://wsdot.wa.gov/Projects/SR520Bridge/About/DBE.htm>.