## NOTES TO THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE WASHINGTON STATE DEPARTMENT OF TRANSPORTATION THE STATE ROUTE NUMBER 520 CORRIDOR ACCOUNT STATE FISCAL YEAR 2019, QUARTER ENDED JUNE 30, 2019

	NOTES	JUL Through Sep		OCT THROUGH DEC		JAN THROUGH MAR		APR THROUGH JUN		YEAR-TO-DATE
REVENUES										
Toll revenue	1	\$	21,613,569	\$	21,175,614	\$	19,568,991	\$	23,320,514	85,678,689
Debt service reimbursement (FHWA)	2		87,041,563		-		12,857,813		-	99,899,375
Transponder sales	3		256,140		207,839		218,251		223,574	905,804
Toll vendor contractual damages	4		3,136		5,257		3,070		2,760	14,223
Toll bill reprocessing fee	5		352,760		323,734		254,527		653,103	1,584,124
Interest income			284,284		413,355		564,368		752,019	2,014,027
Miscellaneous	6		63,878		13,097	_	43,020		43,501	163,496
TOTAL REVENUES			109,615,330		22,138,897		33,510,039		24,995,472	190,259,739
EXPENDITURES										
Goods and Services										
Toll operations vendor contracts	7		2,723,683		2,617,619		2,711,166		3,204,320	11,256,789
Insurance	8		2,780,302		8,288		24,348		13,641	2,826,580
Credit card and bank fees			493,833		440,707		382,834		529,797	1,847,170
Transponder cost of goods sold	9		169,532		144,651		151,464		187,926	653,573
Pay-by-mail			394,105		307,577		283,134		319,820	1,304,636
Other	10		184,590		197,638		135,912		153,317	671,458
Total Goods and Services			6,746,045		3,716,481		3,688,858		4,408,822	18,560,205
Personal service contracts	11		439,277		704,867		470,390		395,502	2,010,036
Salaries and benefits			485,311		516,306		506,037		604,033	2,111,688
Cost of financing			-		-		-		-	-
Maintenance and preservation	12		412,095	_	535,625		575,103	_	768,837	2,291,660
TOTAL EXPENDITURES			8,082,729		5,473,279		5,240,388		6,177,193	24,973,588
EXCESS / (DEFICIENCY) OF REVENUES OVER EXPENDITURES			101,532,601		16,665,619		28,269,651	_	18,818,280	165,286,151
OTHER FINANCING SOURCES (USES)										
Operating Transfer In			-		-		-		1,000,000	1,000,000
Operating transfers out - debt service	13		(101,036,517)		(13,990,983)		(26,840,849)		(13,985,778)	(155,854,126)
TOTAL OTHER FINANCING USES			(101,036,517)		(13,990,983)		(26,840,849)		(12,985,778)	(154,854,126)
NET CHANGE IN FUND BALANCE			496,084		2,674,636		1,428,802		5,832,502	10,432,025
FUND BALANCE - BEGINNING			81,918,282		82,414,366		85,089,002		86,517,805	81,918,282
FUND BALANCE - ENDING		\$	82,414,366	\$	85,089,002	\$	86,517,805	\$	92,350,307	\$ 92,350,307

The notes to the financial statements are an integral part of this statement

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**Tolling Operations System and Customer Service -** In Fiscal Year (FY) 2018, WSDOT procured and contracted with a new toll system vendor and a customer service vendor. The costs for design and implementation of the new toll system and customer service center are allocated to all toll facilities. Design and implementation costs are reported in several categories on the financial statements. State Route Number 520 Corridor portion of these expenditures in fiscal year 2019 are \$1,199,837 for current quarter and \$4,044,430 for the fiscal year.

## **Detailed Notes**

- 1. **Toll Revenue** Revenue earned, net of any adjustments, from tolls on vehicles traveling over the 520 Bridge, which are collected by either *Good To Go!* electronic toll accounts or pay-by-mail.
- Debt Service Reimbursement (FHWA) Federal Highway Administration Revenue provided for debt service on GARVEE bonds (Series 2012F & Series 2014C). These revenues are received every six months and the associated operating transfers out occur at the same time.
- 3. **Transponder Sales** Sales of transponder devices to potential and existing *Good To Go!* electronic toll account customers.
- 4. Toll Vendor Contractual Damages Charges to ETCC for not meeting Key Performance Indicators (KPIs).
- 5. **Toll Bill Reprocessing Fee Revenue** The allocated portion of fees associated with the issuance of second toll billings.
- 6. **Miscellaneous Revenue** This can include revenue for administrative and statement fees, NSF check fees, cash over, payments related to sale of surplus property, and prior period recoveries.
- 7. **Toll Operations Vendor Contract** Payment for monthly operations costs.
- 8. **Insurance** Annual premium for insuring the facility and monthly insurance brokerage fee paid to the Department of Enterprise Services (DES).
- 9. **Transponder Cost of Goods Sold** Cost of purchasing, packaging, and shipping transponders. Transponder Cost of Goods Sold is directly related to Transponder Sales Revenue.
- 10. **Other Goods and Services** Expenditures for supplies, communications, rents, repairs, service provided by outside vendors, printing, and registered owner look up costs.
- 11. **Personal Service Contracts** Expenditures incurred for traffic and revenue forecast consulting and CSC operations consulting. Increase in services provided by Jacobs.
- 12. **Maintenance and Preservation** Cost of maintenance and preservation activities on the SR520 corridor. 4<sup>th</sup> quarter Maintenance totaled \$757,534 and preservation totaled \$11,303. Year to date Maintenance totaled \$2,233,950 and Preservation totaled \$57,710.
- 13. **Operating Transfers Out debt service** Transfers of cash to the Toll Facility Bond Retirement Account to facilitate the payment of debt service on the Series 2012C, 2012F, 2014C and 2017C bonds. The GARVEE transfer out for the Series 2012F & 2014C bonds is paid by a reimbursement from FHWA (Note 2).