TNB Projected and Reported Traffic and Revenue

Traffic and Revenue Statistics for Fiscal Year 2011

	Projected Traffic	Reported Traff	ic	Variance	Projected Toll Revenue		Reported Toll Revenue			Variance		Reported Transponder Revenue		Reported Violation Revenue		Toll Vendor Contractual Damages		Reported Misc. Revenue		Total Reported Revenue	
Jul-10	1,317,974	1,295,677		(22,297)	\$	4,104,216	\$	4,230,709		\$ 12	26,493	\$	63,577	\$	46,571			\$	21,994	\$	4,362,850
Aug-10	1,328,911	1,292,565		(36,346)	\$	4,156,815	\$	4,225,321		\$ 6	88,506	\$	57,092	\$	1,175			\$	(274)	\$	4,283,314
Sep-10	1,213,638	1,200,817		(12,821)	\$	3,835,938	\$	3,721,699		\$ (11	14,239)	\$	56,620	\$	50,566			\$	1,971	\$	3,830,855
Oct-10	1,234,062	1,204,093		(29,969)	\$	3,887,145	\$	3,792,290		\$ (9	94,855)	\$	48,297	\$	62,508			\$	21,638	\$	3,924,733
Nov-10	1,157,375	1,070,981		(86,394)	\$	3,632,620	\$	3,363,420		\$ (26	59,200)	\$	41,320	\$	53,337			\$	2,398	\$	3,460,476
Dec-10	1,220,155	1,179,021		(41,134)	\$	3,817,691	\$	3,698,912		\$ (11	18,779)	\$	47,757	\$	45,893			\$	1,270	\$	3,793,833
Jan-11	1,169,981	1,096,784		(73,197)	\$	3,660,632	\$	3,425,820		\$ (23	34,812)	\$	54,814	\$	57,104			\$	19,610	\$	3,557,348
Feb-11	1,064,662	957,747	*	(106,915)	\$	3,292,654	\$	2,962,022	**	\$ (33	30,632)	\$	29,951	\$	38,930			\$	30	\$	3,030,933
Mar-11	1,226,763	1,214,508	*	(12,255)	\$	3,793,632	\$	3,411,064	**	\$ (38	32,568)	\$	51,890	\$	42,331	\$	10,440	\$	2,566	\$	3,518,291
Apr-11	1,171,166	1,145,066	*	(26,100)	\$	3,622,594	\$	3,490,145	**	\$ (13	32,449)	\$	11	\$	33,619	\$	1,116	\$	8,716	\$	3,533,607
May-11	1,230,982	1,191,500	*	(39,482)	\$	3,839,634	\$	3,576,556	**	\$ (26	63,078)	\$	51,890	\$	18,362	\$	332,509	\$	639	\$	3,979,956
Jun-11	1,245,014	1,214,739	*	(30,275)	\$	3,865,175	\$	4,150,941	**	\$ 28	35,766	\$	140,980	\$	38,635	\$	419,231	\$	527	\$	4,750,314
Final FY Totals	14,580,683	14,063,498		(517,185)	\$	45,508,746	\$	44,048,899		(1,45	59,847)	\$	644,199	\$	489,031	\$	763,297	\$	81,083	\$	46,026,509

Notes:

**Toll Revenue - As of February 13, 2011, WSDOT transitioned tolling customer service center operations to a new vendor - Electronic Transaction Consultants Corporation (ETCC). With this transition, the new ETCC system encountered problems in the accuracy and timeliness of recording revenue and other accounting transactions. WSDOT and ETCC have investigated and corrected accounting records for known discrepancies. While we are not aware of any material discrepancies in the accounting records for the fiscal year ending June 30, 2011, ETCC has not completed key reconciliations which ensure timely and accurate processing of financial transactions. Upon completion of these reconciliations, any discrepancies identified will be addressed and necessary correcting adjustments made during fiscal year 2012.

July 2010-August 2010 projections based on the forecast dated June 2010.

September 2010-October 2010 projections based on the forecast dated September 2010.

November 2010-January 2011 projections based on the forecast dated November 2010.

February 2011-June 2011 projections based on the forecast dated March 2011.

^{*} Reported Traffic - While we are not aware of any material discrepancies on traffic counts for SFY11, key ETCC reconciliations have not been completed. Final transaction counts will not be known until reconciliations are complete.