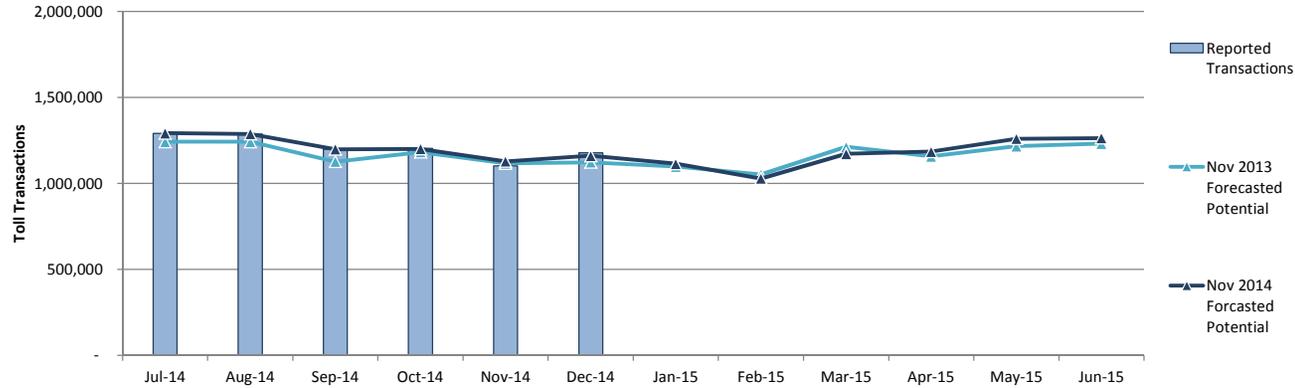


**TNB Forecasted and Reported Traffic and Revenue - Updated: January 29, 2015**  
**Traffic and Revenue Statistics for Fiscal Year 2015 - December (Month 6)**

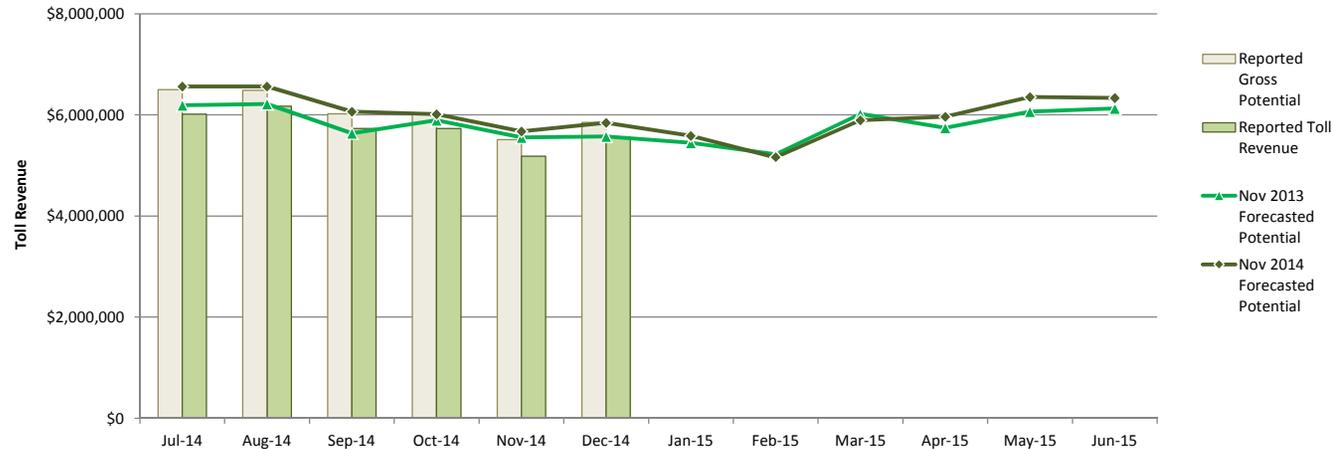
<b>TRAFFIC</b>	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	YTD	Annual Total
Forecasted Potential (November 2013) <sup>1</sup>	1,242,494	1,242,950	1,126,845	<i>1,182,113</i>	<i>1,117,165</i>	<i>1,123,185</i>	<i>1,097,971</i>	<i>1,052,683</i>	<i>1,212,899</i>	<i>1,157,908</i>	<i>1,216,989</i>	<i>1,231,037</i>	<b>7,034,752</b>	<b>14,004,239</b>
Forecasted Potential (November 2014) <sup>2</sup>	<i>1,292,065</i>	<i>1,288,064</i>	<i>1,199,060</i>	<i>1,201,060</i>	<i>1,129,056</i>	<i>1,161,058</i>	<i>1,115,056</i>	<i>1,029,051</i>	<i>1,172,059</i>	<i>1,185,059</i>	<i>1,260,063</i>	<i>1,264,063</i>	<b>7,270,363</b>	<b>14,295,714</b>
Reported Transactions <sup>3,A</sup>	1,290,551	1,286,525	1,198,257	1,204,577	1,101,929	1,177,708	-	-	-	-	-	-	<b>7,259,547</b>	
Variance from Forecast Potential <sup>4</sup>	48,057	43,575	71,412	3,517	(27,127)	16,650	-	-	-	-	-	-	<b>156,084</b>	
Variance - % change	3.9%	3.5%	6.3%	0.3%	(2.4%)	1.5%	-	-	-	-	-	-	<b>2.2%</b>	



- Notes:**
- 1** Data is based upon the TRFC November 2013 Forecast adjusted for non-revenue transactions. The remaining months of the forecast, italicized and gray highlight are for information purposes.
  - 2** The data is based upon the TRFC November 2014 Forecast adjusted for non-revenue transactions.
  - 3** The reported traffic is based on the TNB lane collection system data adjusted for duplicate and non-revenue transactions.
  - 4** The variance is a comparison between reported transactions and the November 2013 forecast for the first three months and the November 2014 forecast for the remaining nine months.
- A Backlogged Financial Reconciliations** - On February 13, 2011, WSDOT transitioned tolling customer service center operations to a new vendor - Electronic Transaction Consultants Corporation (ETCC). During the transition, the ETCC system encountered problems in the accuracy and timeliness of recording revenue and other accounting transactions. WSDOT and ETCC have investigated and corrected accounting records for known discrepancies. At this time, ETCC has not completed key reconciliations which ensure timely and accurate processing of financial transactions and accurate system reporting. Upon completion of these reconciliations, any discrepancies identified will be addressed and necessary correcting adjustments will be made.

**TNB Forecasted and Reported Traffic and Revenue - Updated: January 29, 2015**  
**Traffic and Revenue Statistics for Fiscal Year 2015 - December (Month 6)**

REVENUE	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	YTD	Annual Total
Forecasted Potential (November 2013) <sup>1</sup>	\$6,192,985	\$6,217,036	\$5,638,958	\$5,897,197	\$5,557,174	\$5,576,064	\$5,446,363	\$5,221,191	\$6,017,371	\$5,744,281	\$6,062,884	\$6,124,928	\$35,079,414	\$69,696,432
Forecasted Potential (November 2014) <sup>2</sup>	\$6,562,452	\$6,559,450	\$6,066,419	\$6,016,420	\$5,674,395	\$5,846,406	\$5,584,390	\$5,160,360	\$5,891,410	\$5,965,415	\$6,356,440	\$6,336,442	\$36,725,542	\$72,019,999
Forecasted Gross Potential <sup>3</sup>	\$6,192,985	\$6,217,036	\$5,638,958	\$6,016,420	\$5,674,395	\$5,846,406	\$5,584,390	\$5,160,360	\$5,891,410	\$5,965,415	\$6,356,440	\$6,336,442	\$35,586,200	\$70,880,657
Reported Gross Potential <sup>4</sup>	\$6,496,847	\$6,489,230	\$6,020,851	\$6,018,004	\$5,508,964	\$5,848,662	-	-	-	-	-	-	\$36,382,558	
Variance From Forecasted Gross Potential	\$303,862	\$272,194	\$381,893	\$1,584	(\$165,431)	\$2,256	-	-	-	-	-	-	\$796,358	
Variance - % Change	4.9%	4.4%	6.8%	0.0%	(2.9%)	0.0%	-	-	-	-	-	-	2.2%	
Forecasted Adjusted <sup>5</sup>	\$6,143,365	\$6,167,223	\$5,593,777	\$5,754,778	\$5,427,627	\$5,592,158	\$5,341,537	\$4,935,947	\$5,635,205	\$5,705,992	\$6,080,012	\$6,060,883	\$34,678,928	\$68,438,503
Reported Toll Revenue <sup>A,B</sup>	\$6,013,436	\$6,169,873	\$5,728,594	\$5,733,372	\$5,179,488	\$5,561,499	-	-	-	-	-	-	\$34,386,262	
Variance From Adjusted Forecast <sup>6</sup>	(\$129,929)	\$2,650	\$134,817	(\$21,407)	(\$248,139)	(\$30,659)	-	-	-	-	-	-	(\$292,667)	
Variance - % Change	(2.1%)	0.0%	2.4%	(0.4%)	(4.6%)	(0.5%)	-	-	-	-	-	-	(0.8%)	



- Notes:**
- 1 Data is based upon the TRFC November 2013 Forecast adjusted for non-revenue transactions. The remaining months of the forecast, italicized and gray highlight are for information purposes.
  - 2 The data is based upon the TRFC November 2014 Forecast adjusted for non-revenue transactions.
  - 3 The Forecasted Gross Potential data comes from the November 2013 monthly forecasted potential revenue for July through September and the November 2014 monthly forecasted potential revenue for October through June.
  - 4 The Reported Gross Potential data comes from the TCS/AVI report, ICRS/VPS report, and WSDOT's accounting system and is subject to change pending fiscal period closeout.
  - 5 The Forecasted Adjusted Gross Toll Revenue reflects adjustments for Pay By Plate Fees, less Short-term Account Discounts and Toll Revenue Not Recognized. November 2013 TRFC is used for July, August and September; November 2014 TRFC for remaining months.
  - 6 The variance is a comparison between Reported Toll Revenue and the Forecasted Adjusted Gross Toll Revenue.
- A Backlogged Financial Reconciliations** - On February 13, 2011, WSDOT transitioned tolling customer service center operations to a new vendor - Electronic Transaction Consultants Corporation (ETCC). During the transition, the ETCC system encountered problems in the accuracy and timeliness of recording revenue and other accounting transactions. WSDOT and ETCC have investigated and corrected accounting records for known discrepancies. At this time, ETCC has not completed key reconciliations which ensure timely and accurate processing of financial transactions and accurate system reporting. Upon completion of these reconciliations, any discrepancies identified will be addressed and necessary correcting adjustments will be made.
- B Reports in the Subsidiary Accounting System for Tolling** - After the close of the fiscal year, WSDOT determined, through independent audits, that the tolling subsidiary accounting system for WSDOT, which is managed by a contracted service organization, contained weaknesses in internal control requiring revision to existing procedures and protocols. The results of the audit findings provide concern to WSDOT, and we will take appropriate actions to remediate the issues. WSDOT will aggressively pursue actions by our contracted service provider to remediate deficiencies identified through these independent audits, as we are committed to the highest standard of transactional and financial accountability for the citizens of Washington State.