2007-2008 D.O.T SALT PRICE COMPARISON & AVERAGE USAGE

Washington.:
Straight Rock Salt @ $121 - $158/ton
Avg. usage = 50,000 tons

Oregon.:
No Solid Salt Used

Idaho:
-Straight Rock Salt @ $65.08/ton
-Evaporated Salt @ $61.62/ton
Avg. usage = 48,000 tons

Montana:
-Straight Rock Salt @ $111.49/ton
Avg. usage = 1900 tons
*Solar Salt @ $74.69/ton
Avg. usage = 18,000 tons

Wyoming:
-Straight Rock Salt @ $95.00/ton
-Bulk Salt @ $81.00/ton
-Salt/Sand mix @ $71.00/ton
Avg. usage = 17,400 tons

Nevada:
Straight Rock Salt @ $43.62/ton
Avg. usage = 70,000 ton

Utah:
-Straight Rock Salt @ $29.50/ton
Avg. usage = 80,000 tons
-Solar Salt @ $28.80/ton
Avg. usage = 145,000 tons
Total Products = 225,000 tons

Colorado:
Straight Rock Salt @ $110.00/ton
Avg. usage = 74,000 tons
Salt & Sand/Salt Mix

Arizona:
Straight Rock Salt @ $61 - $123/ton
Avg. usage = 25,000 tons

New Mexico:
Straight Rock Salt @ $28 - $75/ton
Avg. usage = 4,800 tons

North Dakota:
Straight Rock Salt @ $56/ton
Avg. usage = 29,000 tons

South Dakota:
Straight Rock Salt @ $54.00/ton
Avg. usage = 45,000 tons

Nebraska:
Straight Rock Salt @ $43.00/ton
Avg. usage = 97,500 tons

Kansas:
Straight Rock Salt at $30/ton
Avg. usage = 103,500 tons

Oklahoma:
Straight Rock Salt @ $65/ton
Avg. usage = 50,000 tons

Minnesota:
Straight Rock Salt @ $46.73/ton
Avg. usage = 228,500 tons

Wisconsin:
Straight Rock Salt @ $39.04/ton
Avg. usage = 405,000 tons

Iowa:
Straight Rock Salt @ $50/ton
Avg. usage = 195,000 tons

Missouri:
Straight Rock Salt @ $44.82/ton
Avg. usage = 230,000 tons

Illinois:
Straight Rock Salt @ $45/ton
Avg. usage = 427,000 tons

Michigan:
-Straight Rock Salt @ $40/ton
-Avg. usage = 650,000 tons

Indiana:
-Straight Rock Salt @ $50.47/ton
-Avg. usage = 400,000 tons

Ohio:
Straight Rock Salt @ $42.60/ton
Avg. usage = 500,000 tons

Vermont:
Straight Rock Salt @ $50/ton
Avg. usage = 108,000 tons

New York:
-Straight Rock Salt @ $40.50/ton
-Avg. usage = 1,000,000 tons

Maine:
Straight Rock Salt @ $65/ton
-Avg. usage = 100,000 tons

New Hampshire:
Straight Rock Salt @ $50/ton
Avg. usage = 170,000 tons

Massachusetts:
Straight Rock Salt @ $55/ton
Avg. usage = 500,000 tons

BC AB SK MB ON QC CA TX AR LA MS AL GA FL SC NC TN KY WV VA PA NJ MD DE CT RI

PRODUCTION FACILITIES

SOLAR SALT:
Produced by using the "solar power" of wind and sunlight to evaporate in large open ponds.

EVAPORATED SALT:
Made by boiling saturated brine, under a partial vacuum with steam heat.

MINED SALT:
Mined from below ground.

*Inhibited salts contain a corrosion inhibitor which increases the cost of the product.

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