

**XYZ Consultants**  
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December 1, 2009

Washington State Department of Transportation  
PO Box 47323  
Olympia, WA 98504-7323

Subject: Hourly Rate Statement

Attention: Director, Consultant Services Office

Below are the highest anticipated hourly billing rates for the On-Call Services. These rates are fully burdened and are the lowest rates charged to our clients.

<b>Classification</b>	<b>Hourly Billing Rate</b>
Principal	\$75.00
Project Manager	\$60.00
Sr. Security Specialist	\$45.00
Jr. Security Specialist	\$35.00
Administrative Support	\$15.00

Respectfully,

Principal-in-Charge