

PS&E JOB NO : 04W204 REVISION NO : 1  
 CONTRACT NO : 006989 REGION NO : 9  
 VERSION NO : 1 WORK ORDER# : XL2230

BIDS OPENED ON : Jun 2 2005

AWARDED ON : Jun 6 2005

HWY : SR ,000,305  
 TITLE : BAINBRIDGE/ SEATTLE TERMINAL  
 PHYSICAL SECURITY INFRASTRUCTURE  
 04W204  
 PROJECT : 2003-EU-T3-0054  
 COUNTY(S) : KING,KITSAP

----- LOW BIDDER ----- ----- 2ND BIDDER -----  
 TOTEM ELECTRIC OF TACOMA, INC. ELCON CORPORATION  
 2332 S JEFFERSON AVE 1720 - 75TH ST SW  
 98402-1405  
 TACOMA WA 984011093 EVERETT WA 982036262  
 CONTRACTOR NUMBER : 826550 CONTRACTOR NUMBER : 100398

ITEM NO.	ITEM DESCRIPTION EST. QUANTITY	UNIT MEAS	ENGR'S. EST.		% DIFF./ AMT.DIFF.	ENGR'S. EST.		% DIFF./ AMT.DIFF.
			PRICE PER UNIT/ TOTAL AMOUNT	PRICE PER UNIT/ TOTAL AMOUNT		PRICE PER UNIT/ TOTAL AMOUNT	PRICE PER UNIT/ TOTAL AMOUNT	
PREPARATION								
1	MOBILIZATION	L.S.			-15.45 %			-5.53 %
			95,800.00	81,000.00	-14,800.00	90,500.00	-5,300.00	
OTHER ITEMS								
2	PERMANENT TRAFFIC CONTROL DEVICES	L.S.			-26.42 %			60.38 %
			26,500.00	19,500.00	-7,000.00	42,500.00	16,000.00	
3	GENERAL ELECTRICAL	L.S.			-25.20 %			31.86 %
			284,400.00	212,730.00	-71,670.00	375,000.00	90,600.00	
4	GENERAL ELECTRICAL FOR TRAFFIC ARMS	L.S.			-67.65 %			29.38 %
			37,100.00	12,000.00	-25,100.00	48,000.00	10,900.00	
5	FURNISHING MATERIAL	L.S.			-37.78 %			-20.67 %
			201,700.00	125,500.00	-76,200.00	160,000.00	-41,700.00	
6	FURNISHING MATERIAL FOR TRAFFIC ARMS	L.S.			-24.42 %			-46.51 %
			17,200.00	13,000.00	-4,200.00	9,200.00	-8,000.00	
7	SITE WORK	L.S.			816.67 %			-75.00 %
			1,200.00	11,000.00	9,800.00	300.00	-900.00	
8	SITE WORK FOR TRAFFIC ARMS	L.S.			40.85 %			26.76 %
			7,100.00	10,000.00	2,900.00	9,000.00	1,900.00	
9	SUPPORTING DEVICES	L.S.			-15.01 %			-80.17 %
			35,300.00	30,000.00	-5,300.00	7,000.00	-28,300.00	
10	SUPPORTING DEVICES FOR TRAFFIC ARMS	L.S.			275.00 %			-15.00 %
			2,000.00	7,500.00	5,500.00	1,700.00	-300.00	
11	ELECTRICAL IDENTIFICATION	L.S.			73.08 %			-80.34 %
			11,700.00	20,250.00	8,550.00	2,300.00	-9,400.00	
12	ELECTRICAL IDENTIFICATION FOR TRAFFIC ARMS	L.S.			-16.67 %			233.33 %
			600.00	500.00	-100.00	2,000.00	1,400.00	

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 PHYSICAL SECURITY INFRASTRUCTURE 2332 S JEFFERSON AVE 1720 - 75TH ST SW  
 98402-1405  
 PROJECT : 04W204 TACOMA WA 984011093 EVERETT WA 982036262  
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OTHER ITEMS								
13	SECURITY SYSTEMS	L.S.			15.42 %			-36.55 %
			204,900.00	236,500.00	31,600.00	130,000.00	-74,900.00	
14	MINOR CHANGE	CALC			0.00 %			0.00 %
			-5.00	-5.00		-5.00		
15	SPCC PLAN	L.S.			-45.00 %			50.00 %
			1,000.00	550.00	-450.00	1,500.00	500.00	
		BASE TOTAL	<u>\$926,495.00</u>	<u>\$780,025.00</u>	<u>-15.81 %</u>	<u>\$878,995.00</u>	<u>-5.13 %</u>	
ALTERNATE A1								
16	GENERAL ELECTRICAL, A1	L.S.			-43.64 %			66.67 %
			6,600.00	3,720.00	-2,880.00	11,000.00	4,400.00	
17	FURNISHING MATERIAL, A1	L.S.			-52.63 %			84.21 %
			3,800.00	1,800.00	-2,000.00	7,000.00	3,200.00	
18	SITE WORK, A1	L.S.			-4.76 %			-66.67 %
			2,100.00	2,000.00	-100.00	700.00	-1,400.00	
19	SUPPORTING DEVICES, A1	L.S.			-33.33 %			-88.89 %
			900.00	600.00	-300.00	100.00	-800.00	
20	ELECTRICAL IDENTIFICATION, A1	L.S.			100.00 %			-50.00 %
			200.00	400.00	200.00	100.00	-100.00	
21	SECURITY SYSTEMS, A1	L.S.			-27.50 %			-25.00 %
			6,000.00	4,350.00	-1,650.00	4,500.00	-1,500.00	
		ALTERNATE A1 TOTAL	<u>\$19,600.00</u>	<u>\$12,870.00</u>	<u>-34.34 %</u>	<u>\$23,400.00</u>	<u>19.39 %</u>	

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TITLE	: BAINBRIDGE/ SEATTLE TERMINAL PHYSICAL SECURITY INFRASTRUCTURE	TOTEM ELECTRIC OF TACOMA, INC.	ELCON CORPORATION
		2332 S JEFFERSON AVE	1720 - 75TH ST SW
		98402-1405	
PROJECT	: 04W204 : 2003-EU-T3-0054	TACOMA WA 984011093	EVERETT WA 982036262
COUNTY(S)	: KING, KITSAP	CONTRACTOR NUMBER : 826550	CONTRACTOR NUMBER : 100398

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ALTERNATE A2								
22	GENERAL ELECTRICAL, A2	L.S.			-16.67 %			185.71 %
			4,200.00	3,500.00	-700.00	12,000.00	7,800.00	
23	FURNISHING MATERIAL, A2	L.S.			-30.77 %			92.31 %
			2,600.00	1,800.00	-800.00	5,000.00	2,400.00	
24	SUPPORTING DEVICES, A2	L.S.			50.00 %			175.00 %
			400.00	600.00	200.00	1,100.00	700.00	
25	ELECTRICAL IDENTIFICATION, A2	L.S.			100.00 %			-50.00 %
			200.00	400.00	200.00	100.00	-100.00	
26	SECURITY SYSTEMS, A2	L.S.			-2.27 %			2.27 %
			4,400.00	4,300.00	-100.00	4,500.00	100.00	
ALTERNATE A2 TOTAL			\$11,800.00	\$10,600.00	-10.17 %	\$22,700.00	92.37 %	
BASE TOTAL			\$926,495.00	\$780,025.00	-15.81 %	\$878,995.00	-5.13 %	
BASE + A1 CONTRACT TOTAL (A)			\$946,095.00	\$792,895.00	-16.19 %	\$902,395.00	-4.62 %	
BASE + A1 + A2 CONTRACT TOTAL (A)			\$957,895.00	\$803,495.00	-16.12 %	\$925,095.00	-3.42 %	

DOT\_RGGB01

WASHINGTON STATE DEPARTMENT OF TRANSPORTATION

PS&E JOB NO: 04W204

\* \* \* ALTERNATE COMBINATION BIDS \* \* \*

BIDS OPENED ON:

CONTRACT NO: 006989

\* \* \* RANKED BY DOLLAR AMOUNT \* \* \*

Jun 2 2005

TITLE: BAINBRIDGE/ SEATTLE TERMINAL  
PHYSICAL SECURITY INFRASTRUCTURE

REGION: 9

04W204

HWY: SR ,000,305

- |   |                |   |
|---|----------------|---|
| 1 | BASE + A1      | TOTEM ELECTRIC OF TACOMA, INC.<br>2332 S JEFFERSON AVE<br>98402-1405<br>PO BOX 1093<br>TACOMA, WA 984011093 |
| 2 | BASE + A1      | ELCON CORPORATION<br>1720 - 75TH ST SW<br>EVERETT, WA 982036262   |
| 3 | BASE + A1 + A2 | ELCON CORPORATION<br>1720 - 75TH ST SW<br>EVERETT, WA 982036262   |
| 4 | BASE + A1 + A2 | TOTEM ELECTRIC OF TACOMA, INC.<br>2332 S JEFFERSON AVE<br>98402-1405<br>PO BOX 1093<br>TACOMA, WA 984011093 |