



Packet B – Stormwater Conveyance System Mapping

State of Washington
Department of
Transportation

2/22/2023

Proposal Submitted by:

Tim Caya

tim.caya@aximgeo.com

608.501.7860

Axim Geospatial, LLC

100 QBE Way, Suite 1225

Sun Prairie, WI 53590

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LETTER OF TRANSMITTAL

February 22, 2023

CSOSubmittals@wsdot.wa.gov

Washington State Department of Transportation
310 Maple Park Avenue SE
P.O. Box 47300
Olympia, WA 98504-7300

To Whom it May Concern:

The Washington State Department of Ecology has identified Stormwater runoff as the leading threat to Washington's urban waters, streambeds, banks, and habitats. The Washington State Department of Transportation (WSDOT) maintains an extensive stormwater conveyance system to prevent untreated runoff from paved streets and roadways from entering the local wetlands and waterways. In order to properly balance the need for continued roadway development with protecting the natural environment the DOT has identified the need to rapidly update and expand its existing stormwater conveyance system asset inventory. The importance of this highly visible project is recognized by the entire Axim Team including our key leaders who take pride in supporting state agencies in protecting the vital environmental resources of the communities they serve. Axim Geospatial, LLC (Axim) is pleased to submit our proposal for the 2023 Stormwater Conveyance System Mapping project.

Why Select the Axim Team?

- **A Trusted Partner of State DOTs with Proven Results:** Axim has a history of over 24 years of working in partnership with the State DOTs, culminating in the successful execution of over 200 projects for our State DOT partners.
- **Technical Qualifications:** Axim has demonstrated technical experience supporting Government agencies manage their water Utility Networks (UN). Axim is actively implementing the UN for the City of Houston for water, wastewater, and stormwater. In total, Axim staff have now supported the adoption of the UN for 35 clients and 60 systems, e.g., water, wastewater, stormwater, reclaimed water.
- **Extensive Field Survey / Mapping Experience:** Axim has over 24 years of experience providing field survey and mapping services to State DOTs. The Axim team is licensed across 8 states, including Washington, and has performed field work in over 25 states.
- **Most Qualified:** This is a comprehensive asset management project encompassing data acquisition, extraction, and delivering data formatted for an existing asset management system which aligns perfectly with Axim's end-to-end capabilities. Axim has been providing premier GIS services for over 30 years. Unlike many A/E firms, our core business is everything GIS. We were one of the first services partners to earn Esri Platinum business partner status and hold numerous specialty designations. Our commitment to staying current with GIS will only benefit your organization with unmatched GIS services.



1.888.815.3327
100 QBE Way, Suite 1225
Sun Prairie, WI 53590
aximgeo.com

The Axim Team looks forward to your favorable review of our proposal and the opportunity to further present our qualifications in a short list interview. Please contact me if you would like additional information.

Sincerely,

A handwritten signature in black ink, appearing to read "Tim Caya", with a horizontal line extending from the end of the signature.

Tim Caya
VP of Business Development – State Government, Axim Geospatial
tim.caya@aximgeo.com

SCORING CRITERIA 6: REFERENCES/PAST PERFORMANCES (PRIME CONSULTANT ONLY)

A. Include the following items:

Provide a minimum of three (3) with a maximum of five (5) performance evaluations for either WSDOT projects, Non-WSDOT projects, or a combination of both that are either currently active projects or that has a project completion date within the last three (3) years. These must be included in your Packet B.

Performance Evaluations on WSDOT projects:

If you wish to have a Performance Evaluation completed on a WSDOT project, please contact the WSDOT project manager and have them complete WSDOT’s internal Filemaker Pro form 272- 019 “Performance Evaluations – Consultant Services.”

Performance Evaluations for Non-WSDOT projects:

If your firm does not have performance evaluations with WSDOT, it is necessary to have an evaluation of past performance completed by a client. You are required to use the WSDOT provided form and have it completed by your client. We will not accept your client version of a performance evaluation form. The WSDOT version of the evaluation form may be obtained by clicking on the link “Performance Evaluation Completed by Reference” which can be found on the main web page for this advertisement.

Axim has provided 5 performance evaluations for 5 different projects that have been completed in the last three years or are currently ongoing. These performance evaluations are for the following 5 clients:

1. STARR II JV/FEMA
2. Wisconsin Department of Transportation
3. Minnesota Department of Transportation
4. Port of New Orleans
5. The Broadband Group TBG

Please see below for each performance evaluation. Axim has also received confirmation from all client contacts that the form has been sent to wsdotcso@wsdot.wa.gov as instructed.

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Axim Geospatial, LLC.
Consultant's Project Manager: Benjamin Leonard
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) City of Ridgecrest, CA - Field Survey

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

	Start Date	End Date	Dollar Amount of Services
<input type="checkbox"/> Prime	12/01/22	01/27/23	34,920.80
<input checked="" type="checkbox"/> Sub			

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High
1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10.00
2. Did the firm complete the project within the total budgeted amount?	10.00
3. Did the firm complete the project within the contract schedule(s)?	10.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	10.00
6. Was the firm's project management system effective?	10.00
Total Score (Total the score by adding the scores for criterias 1 through 6.)	60.00
Average Score (Average the score by dividing the total score by the total number of criteria that was rated.)	10.00

Evaluator Information:		
Firm/Company Name: STARR II Joint Venture		
Evaluator's Name: Linda Potter	Evaluator's Title: Project Director	
Firm/Company Address: 3901 Calverton Boulevard, Suite 400, Calverton, MD 20705		
Phone: (480) 538-1545	Fax:	Date: 02/14/23

Distribution: Original: Return to Consultant being evaluated; and
 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotcso@wsdot.wa.gov

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**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Axim Geospatial, LLC
Consultant's Project Manager: Benjamin Leonard
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) WO7 6elkcol - 7600-00-02

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

	Start Date	End Date	Dollar Amount of Services
<input checked="" type="checkbox"/> Prime	07/27/22	10/13/22	45,141.24
<input type="checkbox"/> Sub			

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High
1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10.00
2. Did the firm complete the project within the total budgeted amount?	10.00
3. Did the firm complete the project within the contract schedule(s)?	10.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	10.00
6. Was the firm's project management system effective?	10.00
Total Score (Total the score by adding the scores for criterias 1 through 6.)	60.00
Average Score (Average the score by dividing the total score by the total number of criteria that was rated.)	10.00

Evaluator Information:		
Firm/Company Name: Wisconsin Department of Transportation		
Evaluator's Name: Jason Vande Hey	Evaluator's Title: Photogrammetry Unit Coordinator	
Firm/Company Address: 3502 Kinsman Blvd, Madison, WI 53704		
Phone: (608) 246-3824	Fax:	Date: 02/15/23

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Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Axim Geospatial, LLC
Consultant's Project Manager: Nathan Kohrmann
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) Innovative Infrastructure Asset Data Collection and Conflation

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

	Start Date	End Date	Dollar Amount of Services
<input checked="" type="checkbox"/> Prime	07/22/22	12/30/23	3,100,000.00
<input type="checkbox"/> Sub			

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High
1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10.00
2. Did the firm complete the project within the total budgeted amount?	10.00
3. Did the firm complete the project within the contract schedule(s)?	10.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	10.00
6. Was the firm's project management system effective?	10.00
Total Score (Total the score by adding the scores for criterias 1 through 6.)	60.00
Average Score (Average the score by dividing the total score by the total number of criteria that was rated.)	10.00

Evaluator Information:		
Firm/Company Name: Minnesota Department of Transportation		
Evaluator's Name: Trisha Stefanski	Evaluator's Title: Asset Management Office Director	
Firm/Company Address: 395 John Ireland Blvd, St. Paul MN 55155		
Phone: (651) 724-8517	Fax:	Date: 02/16/23

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**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Axim Geospatial, LLC
Consultant's Project Manager: Carrie Aurit
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) Port New Orleans- MGD SVCS and Infrastructure Y1 2023

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

	Start Date	End Date	Dollar Amount of Services
<input checked="" type="checkbox"/> Prime	10/26/22	10/25/23	59,600.00
<input type="checkbox"/> Sub			

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High
1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10.00
2. Did the firm complete the project within the total budgeted amount?	10.00
3. Did the firm complete the project within the contract schedule(s)?	10.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	9.00
6. Was the firm's project management system effective?	9.00
Total Score (Total the score by adding the scores for criteria 1 through 6.)	58.00
Average Score (Average the score by dividing the total score by the total number of criteria that was rated.)	9.67

Evaluator Information:		
Firm/Company Name: Port of New Orleans		
Evaluator's Name: <i>Maggie Cloos</i>	Evaluator's Title: GIS Manager	
Firm/Company Address: 1350 Port of New Orleans		
Phone: (504) 528-3543	Fax:	Date: 02/15/23

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 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotcso@wsdot.wa.gov

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Axim Geospatial, LLC
Consultant's Project Manager: Tim Caya
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) Utility Pole Inventory and Application Permit Submittal

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

	Start Date	End Date	Dollar Amount of Services
<input checked="" type="checkbox"/> Prime	09/08/22	12/31/23	450,000.00
<input type="checkbox"/> Sub			

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High
1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10.00
2. Did the firm complete the project within the total budgeted amount?	10.00
3. Did the firm complete the project within the contract schedule(s)?	10.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	8.00
6. Was the firm's project management system effective?	9.00
Total Score (Total the score by adding the scores for criterias 1 through 6.)	57.00
Average Score (Average the score by dividing the total score by the total number of criteria that was rated.)	9.50

Evaluator Information:	
Firm/Company Name: The Broadband Group TBG	
Evaluator's Name: Connie Walker	Evaluator's Title: Operations Manager
Firm/Company Address: 900 South Pavilion Center Dr. Suite 155, Las Vegas, NV 89144	
Phone: (913) 220-5687	Date: 02/15/20

Distribution: Original: Return to Consultant being evaluated; and
 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotcso@wsdot.wa.gov

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SCORING CRITERIA 7: CONTRACTOR CERTIFICATION – WORKERS’ RIGHTS (PRIME AND SUB-CONSULTANTS)

A. Include the following items:

Contractor Certification - Workers' Rights.

- Please fill out the form titled “Contractor Certification - Workers' Rights” linked on the advertisement webpage. The form can be found under the heading “Submit Required Forms.”

**CONTRACTOR CERTIFICATION
EXECUTIVE ORDER 18-03 – WORKERS’ RIGHTS
WASHINGTON STATE GOODS & SERVICES CONTRACTS**

Pursuant to the Washington State Governor’s Executive Order 18-03 (dated June 12, 2018), the Washington State Department of Transportation is seeking to contract with qualified entities and business owners who certify that their employees are not, as a condition of employment, subject to mandatory individual arbitration clauses and class or collective action waivers.

Solicitation Title: Stormwater Conveyance System Mapping

I hereby certify, on behalf of the firm identified below, as follows (check one):

NO MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm does NOT require its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

OR

MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm requires its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM NAME: Axim Geospatial, LLC
Name of Contractor/Bidder – Print full legal entity name of firm

By: Kent Blanchard
Signature of authorized person

Kent Blanchard
Print Name of person making certifications for firm

Title: Vice President of Contracts & Legal
Title of person signing certificate

Place: Littleto, CO
Print city and state where signed

Date: 2/16/2023

CONSULTANT INFORMATION SHEETS

Axim Consultant Information Sheet:

Consultant Information Form

Firm Name: Axim Geospatial, LLC		FYE Date: 12/31	Number of Employees: 340
Address: 100 QBE Way, Suite 1225			
City: Sun Prairie	State: WI	Zip Code: 53590	County: Dane
Phone: 877.294.6436	Fax: 608.960.4069	Company Web Site: aximgeo.com	
Remit to Address: 100 QBE Way, Suite 1225			
City: Sun Prairie	State: WI	Zip Code: 53590	County: Dane
Phone: 877.294.6436		Fax: 608.960.4069	
Statewide Vendor Number (SWV) for Remit to Address: N/A		Federal Tax ID Number or Social Security Number: 84-4764173	
Unified Business Identifier Number (UBI): 604-883-139		Date Universal Numbering System (DUNS) Number: 104640516	
Year Firm Established: 2022	UDBE/SBE/MSVWBE Certification Number: N/A	NAICS Code & Code Name: 541370 - Surveying and Mapping (Except Geophysical) Services	
Proposed Project Manager: Ben Leonard		Email: benjamin.leonard@aximgeo.com	
Financial Contact: Chris Ringe		Email: finance@aximgeo.com	

Firm Type:

Sole Proprietor Partnership C - Corp. Limited Partnership Subchapter S Corp. Limited Liability Company

Annual Gross Receipt:

\$0 to \$1 Million \$1 Million to \$5 Million \$5 Million to \$10 Million \$10 Million to \$15 Million Over \$15 Million

Note:

Firm Name: Please *do not* use: dba's - doing business as; combination names when two firms are working together, unless the combination name is the formation of a legally registered new company such as a joint venture; derivatives of your legal name; acronyms; etc. The firm name shown must be your firm's legal name.

Federal Tax ID Number: Your Federal Tax ID number must be that number registered to your legal firm name. If you do not have a Federal Tax ID number, please use your social security number.

Unified Business Identifier (UBI) Number: Your firm will be **REQUIRED** to acquire a UBI Number prior to execution of an agreement and/or being approved as a Sub-consultant to an existing agreement. This is a Washington State Business license and can be acquired by contacting the Washington State Department of Revenue web site at www.dor.wa.gov.

Statewide Vendor (SWV) Number: The Statewide Vendor (SWV) Number is **REQUIRED** for vendors to receive payments. If your firm doesn't already have an SWV number, your firm will be required to acquire a SWV number prior to execution of an agreement. Please contact WSDOT TRAINS Help Desk at 360-705-7514 for assistance.

FYE Date: Your firm's fiscal year end date.

UDBE/SBE/MSVWBE Certification: If your firm is certified as a UDBE/SBE/MSVWBE enter your firm's certification number. Federal Certifications: Underutilized Disadvantaged Business Enterprise (UDBE), Small Business Enterprise (SBE), State Certifications: Minority, Small, Veteran, Women Business Enterprise. For additional information go to the Washington State Office of Minority & Women's Business Enterprises web site at www.omwbe.wa.gov.

It is critical that your firm name is your legal firm name and that it is the same name assigned to your Federal Tax ID number and is the same name utilized for your SWV number.

IDS Consultant Information Sheet:

Consultant Information Form

Firm Name: IDS Infrastructure Data Solutions, Inc.		FYE Date: December 31	Number of Employees: 22
Address: 2 Research Drive, Suite 150E			
City: Regina	State: SK	Zip Code: S4S 7H9	County: Canada
Phone: 306-790-1415	Fax:	Company Web Site: https://ids.consulting	
Remit to Address: Same as above			
City:	State:	Zip Code:	County:
Phone:	Fax:		
Statewide Vendor Number (SWV) for Remit to Address:		Federal Tax ID Number or Social Security Number: 98-1170358	
Unified Business Identifier Number (UBI):		Date Universal Numbering System (DUNS) Number: 203885479	
Year Firm Established: 2012	UDBE/SBE/MSVWBE Certification Number: None	NAICS Code & Code Name: <small>51121, Software Publishers; 541512, Information management computer systems</small>	
Proposed Project Manager: Mahmoud Halfawy		Email: mhalfawy@ids.consulting	
Financial Contact: Mahmoud Halfawy		Email: mhalfawy@ids.consulting	

Firm Type:

- Sole Proprietor
 Partnership
 C – Corp.
 Limited Partnership
 Subchapter S Corp.
 Limited Liability Company

Annual Gross Receipt:

- \$0 to \$1 Million
 \$1 Million to \$5 Million
 \$5 Million to \$10 Million
 \$10 Million to \$15 Million
 Over \$15 Million

Note:

Firm Name: Please *do not* use: dba's – doing business as; combination names when two firms are working together, unless the combination name is the formation of a legally registered new company such as a joint venture; derivatives of your legal name, acronyms; etc. The firm name shown must be your firm's legal name.

Federal Tax ID Number: Your Federal Tax ID number must be that number registered to your legal firm name. If you do not have a Federal Tax ID number, please use your social security number.

Unified Business Identifier (UBI) Number: Your firm will be **REQUIRED** to acquire a UBI Number prior to execution of an agreement and/or being approved as a Sub-consultant to an existing agreement. This is a Washington State Business license and can be acquired by contacting the Washington State Department of Revenue web site at www.dor.wa.gov.

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FYE Date: Your firm's fiscal year end date.

UDBE/SBE/MSVWBE Certification: If your firm is certified as a UDBE/SBE/MSVWBE enter your firm's certification number. Federal Certifications: Underutilized Disadvantaged Business Enterprise (UDBE), Small Business Enterprise (SBE). State Certifications: Minority, Small, Veteran, Women Business Enterprise. For additional information go to the Washington State Office of Minority & Women's Business Enterprises web site at www.omwbe.wa.gov.

It is critical that your firm name is your legal firm name and that it is the same name assigned to your Federal Tax ID number and is the same name utilized for your SWV number.

LDES Consultant Information Sheet:

Consultant Information Form

Firm Name: Land Development Engineering & Surveying, Inc.		FYE Date: 2004	Number of Employees: 13
Address: 5160 Industrial Place, Suite 108			
City: Ferndale	State: WA	Zip Code: 98248	County: Whatcom
Phone: (360) 383-0620	Fax: (360) 383-0639	Company Web Site: www.ldesinc.com	
Remit to Address: Same as above			
City:	State:	Zip Code:	County:
Phone:	Fax:		
Statewide Vendor Number (SWV) for Remit to Address: N/A		Federal Tax ID Number or Social Security Number: 20-1621107	
Unified Business Identifier Number (UBI): 602 419 043		Date Universal Numbering System (DUNS) Number: 185486383	
Year Firm Established: 2004	UDBE/SBE/MSVWBE Certification Number:: DBE: D5M0019910 & MBE: M5M0019910	NAICS Code & Code Name: 237310, 541330, 541370, 237210	
Proposed Project Manager: Yanni Gholam		Email: yanni@ldesinc.com	
Financial Contact: Yanni Gholam		Email: yanni@ldesinc.com	

Firm Type:

- Sole Proprietor
 Partnership
 C – Corp.
 Limited Partnership
 Subchapter S Corp.
 Limited Liability Company

Annual Gross Receipt:

- \$0 to \$1 Million
 \$1 Million to \$5 Million
 \$5 Million to \$10 Million
 \$10 Million to \$15 Million
 Over \$15 Million

Note:

Firm Name: Please *do not* use: dba's – doing business as; combination names when two firms are working together, unless the combination name is the formation of a legally registered new company such as a joint venture; derivatives of your legal name; acronyms; etc. The firm name shown must be your firm's legal name.

Federal Tax ID Number: Your Federal Tax ID number must be that number registered to your legal firm name. If you do not have a Federal Tax ID number, please use your social security number.

Unified Business Identifier (UBI) Number: Your firm will be **REQUIRED** to acquire a UBI Number prior to execution of an agreement and/or being approved as a Sub-consultant to an existing agreement. This is a Washington State Business license and can be acquired by contacting the Washington State Department of Revenue web site at www.dor.wa.gov.

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FYE Date: Your firm's fiscal year end date.

UDBE/SBE/MSVWBE Certification: If your firm is certified as a UDBE/SBE/MSVWBE enter your firm's certification number. Federal Certifications: Underutilized Disadvantaged Business Enterprise (UDBE), Small Business Enterprise (SBE). State Certifications: Minority, Small, Veteran, Women Business Enterprise. For additional information go to the Washington State Office of Minority & Women's Business Enterprises web site at www.omwbe.wa.gov.

It is critical that your firm name is your legal firm name and that it is the same name assigned to your Federal Tax ID number and is the same name utilized for your SWV number.